



FINANCE

## Sell Mandates in Slovenia

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### MANUFACTURING: INDUST. STORAGE SYSTEMS NEW

*for sale*

**A1) Description:** The Company is a leading Slovenian manufacturer of warehousing storage equipment. In addition, they offer production of technological and processing stainless steel equipment. The Company employs more than 70 people and they annually produce more than 2.000 tons of various racking systems.

**Est. EBITDA (2022):** 1,3 mn €  
**Employees:** 70+

### IT SERVICES: IT SOLUTIONS - PRINTING NEW

*for sale*

**A2) Description:** The company with almost 30 years tradition in providing document solutions to businesses of all sizes. The company has a wide distribution network in the region, including Slovenia and EX-YU countries. Main activity of the company is distribution and sales of Information and Communications Technology products and services.

**EBITDA (2021):** 300 k €  
**Employees:** 50

### DISTRIBUTION: ADHESIVES & SEALANTS NEW

*for sale*

**A3) Description:** The Company is a leading Slovenian distributor in the field of self-adhesives, adhesives and sealants. They are focused on industrial clients. They also represent 2 additional programs: equipment for automotive workshops and electrical heating. Business premises have an area of more than 5.000 m<sup>2</sup>.

**EBITDA (2021):** 770 k €  
**Employees:** +10

### FOOD PRODUCTION: MEAT

*for sale*

**A4) Description:** Fast-growing family-run business for quality meat and own meat products. The company has own production facility and logistics networks. The largest clients are regional retailers. Revenue: € 25+ million. Owners are searching for strategic partners.

**Est. EBITDA (2021):** 2,3 mn €  
**Employees:** 70+

### MANUFACTURING: HVAC - HEATING

*for sale*

**A5) Description:** Producer of alu radiators. Transaction includes real estate (7.840 m<sup>2</sup>). Part of the property is used for company's production activity. Other part is rented to external user (revenue: € 180 k).

**EBITDA (2021):** 450 k €  
**Employees:** 30

### INDUSTRIAL SERVICES: ENGINEERING COMPANY

*for sale*

**A6) Description:** The company offers innovative engineering for foundries, surface treatment of metals and energy efficiency. Team of 16 experienced engineers. Company in Slovenia and Austria. Exports mostly to EU markets.

**EBITDA (2021):** 1 mn €  
**Employees:** 20+

### MANUFACTURING: AUTOMOTIVE SUPPLIER

*for sale*

**A7) Description:** The Company is a renowned manufacturer of various metal and plastic parts for the automotive and related industries. They have global sales network and first-class customers: VW Group, BMW, Daimler, Porsche, etc. Sale of controlling equity shares.

**Est. EBITDA (2022)** 4,5 mn €  
**Employees:** 900

### BUY MANDATE: AUTOMATION COMPANY

*buy*

**B1) Description:** The company is searching to acquire automation company in the DACH region. The company is already present in Germany but wishes to expand the market share. Searching for manufacturing or trading company.

**Investment size:** 1 - 10 mn €.