



FINANCE



# Sell Mandates in Slovenia & Europe

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# Your trusted partner supporting investments.

 **Mr. Roman Jeras, mag.ekon.**  
partner and CEO  
+ 386 41 886 951  
roman.jeras@rj-finance.com

 **Ms. Ajda Novak mag.ekon.ved**  
partner  
+ 386 31 753 053  
ajda.novak@rj-finance.com

 **Ms. Anja Glavač, mag.posl.ved**  
project manager  
+ 386 41 678 698  
anja.glavac@rj-finance.com

**RJ Finance d.o.o.  
&  
RJF d.o.o.**

Likozarjeva 3, 1000 Ljubljana  
Slovenia  
www.rj-finance.com

## MANUFACTURING: CANDLE MANUFACTURER

NEW

for sale

**A1) Description:** The company is a leading manufacturer and seller of candles in the CEE. The company has its own development & production and makes pressed and molded candles of high quality that come in a wide variety of shapes, colors and scents.

**EBITDA (2022e):** 500 k €  
**Employees:** 40

## TRANSPORT: ADR - TRANSPORT

NEW

for sale

**A2) Description:** The company is specialized for ADR transport. It has 135 employees. Main activities: main services: transport of goods, freight forwarding, warehousing, etc. The company has 2 affiliates in Croatia and Serbia.

**EBITDA (2022e):** 2,8 mn €  
**Employees:** 135

## MANUFACTURING: FOOD STORAGE PRODUCTS

NEW

for sale

**A3) Description:** The main focus of the company is the development and production of vacuum devices and vacuum bags for households and other cooking accessories for households and the Horeca segment.

**EBITDA (2022e):** 2,3 mn €  
**Employees:** 50

## MANUFACTURING: PROTECTIVE WORKWEAR

for sale

**A4) Description:** The Company is a Slovenian manufacturer and distributor of protective workwear & personal protective equipment (PPE). It operates through B2B - main company's clients are major Slovenian industrial companies. The company can offer custom-made products that meet client's specific requirements.

**EBITDA (2022e):** 1,2 mn €  
**Employees:** 30

## IT SERVICES: IT SOLUTIONS - DOCUMENTATION

for sale

**A5) Description:** The company with almost 30 years tradition in providing document solutions to businesses of all sizes. The company has a wide distribution network in the region, including Slovenia and EX-YU countries. Main activity of the company is distribution and sales of Information and Communications Technology products and services.

**EBITDA (2022e):** 400 k €  
**Employees:** 50

## IT SERVICES: AI SOFTWARE (SWITZERLAND)



for sale

**A7) Description:** Growing AI prediction software company with over 100 companies using its platform. AI prediction modeling platform combines automated correlation of a company's big data with time series & profiling, giving unparalleled insight, and control to make better decisions. Clients in commodity producing and trading sector as well as energy sector.

**Turnover (2022e):** 5 mn €  
**Employees (2022e):** 25

## HVAC SERVICES: WATER PUMPS (SPAIN)



for sale

**A8) Description:** Spanish company specialized in solutions for water pumping and pressure control. The company offers a portfolio of highly competitive imported products, mainly for the domestic sector, under its own brand. With a solid and recurring client portfolio, mainly in international markets (EU, Asia, Africa, Latam).

**Turnover (2022e):** 3,6 mn €  
**EBITDA (2022e):** 400 k €

## DISTRIBUTION: IT SERVICES (DENMARK)



for sale

**A9) Description:** Danish B2B IT consultancy and BaaS firm. The company is a specialist in IT services related to backup, storage, and cloud. The firm has 5 highly experienced NetApp, backup, and storage specialists as well as STAR-level partner status at the OEM NetApp with their own data center.

**Turnover (2022e):** 6,3 mn €  
**EBITDA (2022e):** 1,1 mn €

## BUY MANDATE: PHOTOVOLTAICS DISTRIBUTION

buy

**B1) Description:** A well-run Slovenian company wants to expand its existing business segments. They are looking to acquire a company in the energy sector that deals with photovoltaics distribution and/or related services.

**Investment size:** 1 - 5 mn €

## BUY MANDATE: AUTOMATION COMPANY

buy

**B2) Description:** The company is searching to acquire automation company in the DACH region. The company is already present in Germany but wishes to expand the market share. Searching for manufacturing or trading company.

**Investment size:** 1 - 10 mn €