



FINANCE



# Sell Mandates in Slovenia & Europe

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### MANUFACTURING: CANDLE MANUFACTURER

NEW

*for sale*

**A1) Description:** The company is a leading manufacturer and seller of candles. The company has its own development & production and makes pressed and molded candles of high quality that come in a wide variety of shapes, colors and scents.

**EBITDA (2022e):** 500 k €  
**Employees:** 40

### MANUFACTURING: PROTECTIVE WORKWEAR

NEW

*for sale*

**A2) Description:** The Company is a Slovenian manufacturer and distributor of protective workwear & personal protective equipment (PPE). It operates through B2B - main company's clients are major Slovenian industrial companies. The company can offer custom-made products that meet client's specific requirements.

**EBITDA (2022e):** 800 k €  
**Employees:** 25

### MANUFACTURING: FOOD STORAGE PRODUCTS

NEW

*for sale*

**A3) Description:** The main focus of the company is the development and production of vacuum devices and vacuum bags for households and other cooking accessories for households and the Horeca segment.

**EBITDA (2022e):** 3,0 mn €  
**Employees:** 50

### DISTRIBUTION: INTERIOR FABRICS

*for sale*

**A4) Description:** The company is an industry leader & a wholesale supplier of high end interior fabrics. The group has a strong regional presence - subsidiaries in EU and non-EU countries and a network of sales agents. Most of the turnover is realized in the furniture industry through a B2B model.

**EBITDA (2022e):** 5 mn €  
**Employees:** +70

### IT SERVICES: IT SOLUTIONS - DOCUMENTATION

*for sale*

**A5) Description:** The company with almost 30 years tradition in providing document solutions to businesses of all sizes. The company has a wide distribution network in the region, including Slovenia and EX-YU countries. Main activity of the company is distribution and sales of Information and Communications Technology products and services.

**EBITDA (2021):** 300 k €  
**Employees:** 50

### TRANSPORT: ADR - TRANSPORT

*for sale*

**A6) Description:** The company is specialized for ADR transport. It has 135 employees. Main activities: main services: transport of goods, freight forwarding, warehousing, etc. The company has 2 affiliates in Croatia and Serbia.

**EBITDA (2022e):** 2,9 mn €  
**Employees:** 135

### DISTRIBUTION: WORK TOOLS & EQUIPMENT (ITALY)



*for sale*

**A7) Description:** Italian distributor of technologically advanced professional work tools and equipment in the field of: Automotive repair shops (50 % of turnover), truck repair shops, Craftsmen and small businesses & Industrial sector. The company has more than 18.000 customers.

**Turnover (2022e):** 32,3 mn €  
**EBITDA (2022e):** 1,8 mn €

### HVAC SERVICES: WATER PUMPS (SPAIN)



*for sale*

**A8) Description:** Spanish company specialized in solutions for water pumping and pressure control. The company offers a portfolio of highly competitive imported products, mainly for the domestic sector, under its own brand. With a solid and recurring client portfolio, mainly in international markets (EU, Asia, Africa, Latam).

**Turnover (2022e):** 3,6 mn €  
**EBITDA (2022e):** 400 k €

### DISTRIBUTION: B2B WHOLESALER (DENMARK)



*for sale*

**A9) Description:** Danish B2B wholesaler specializing in spotting and selling high-trending products. The Company is highly successful in generating consumer flow and high turnover rates in store. The company sells a comprehensive mix of non-food, near-food, and frozen food products primarily to large Danish retail chains.

**Turnover:** 15,7 mn €  
**EBITDA (2022e):** 1,5 mn €

### BUY MANDATE: PHOTOVOLTAICS DISTRIBUTION

*buy*

**B1) Description:** A well-run Slovenian company wants to expand its existing business segments. They are looking to acquire a company in the energy sector that deals with photovoltaics distribution and/or related services.

**Investment size:** 1 - 5 mn €

### BUY MANDATE: AUTOMATION COMPANY

*buy*

**B2) Description:** The company is searching to acquire automation company in the DACH region. The company is already present in Germany but wishes to expand the market share. Searching for manufacturing or trading company.

**Investment size:** 1 - 10 mn €